

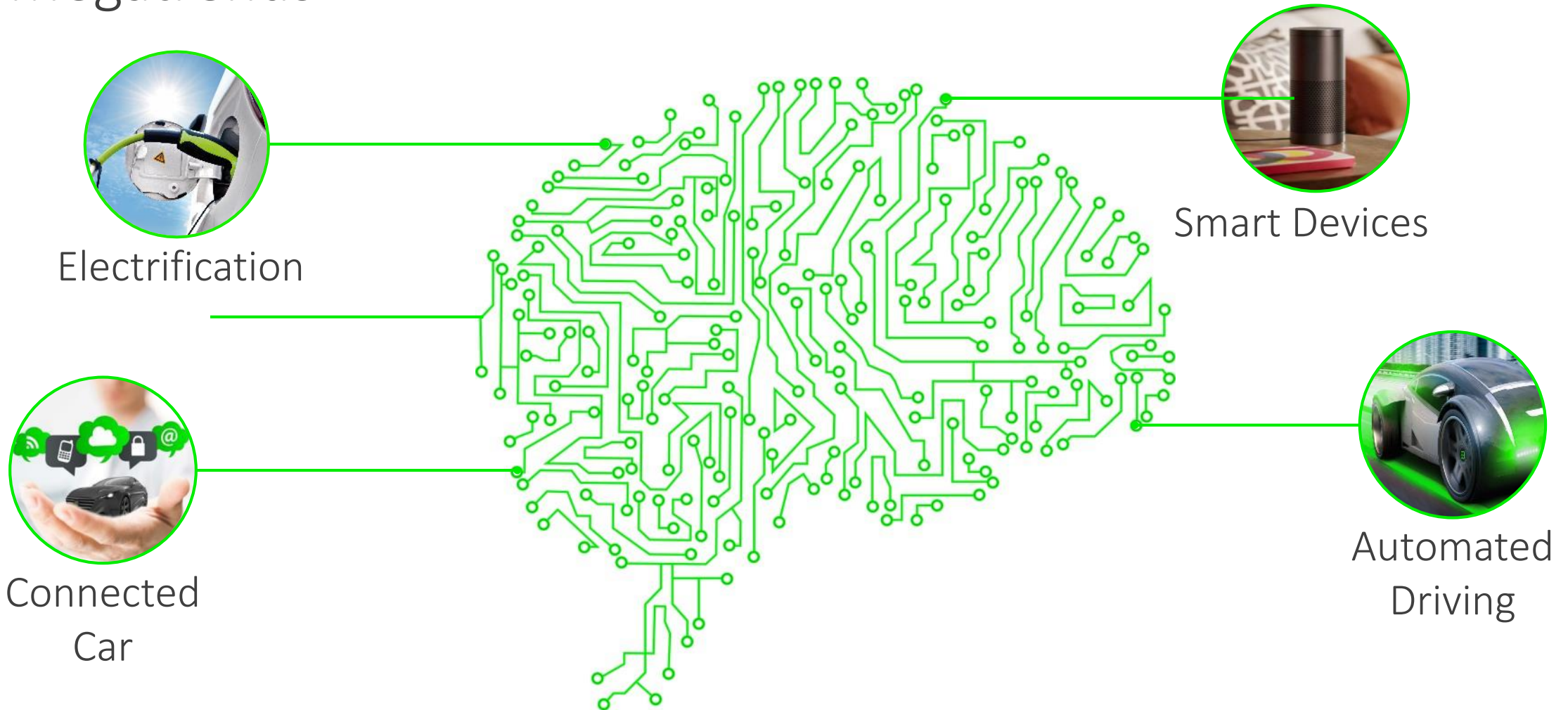


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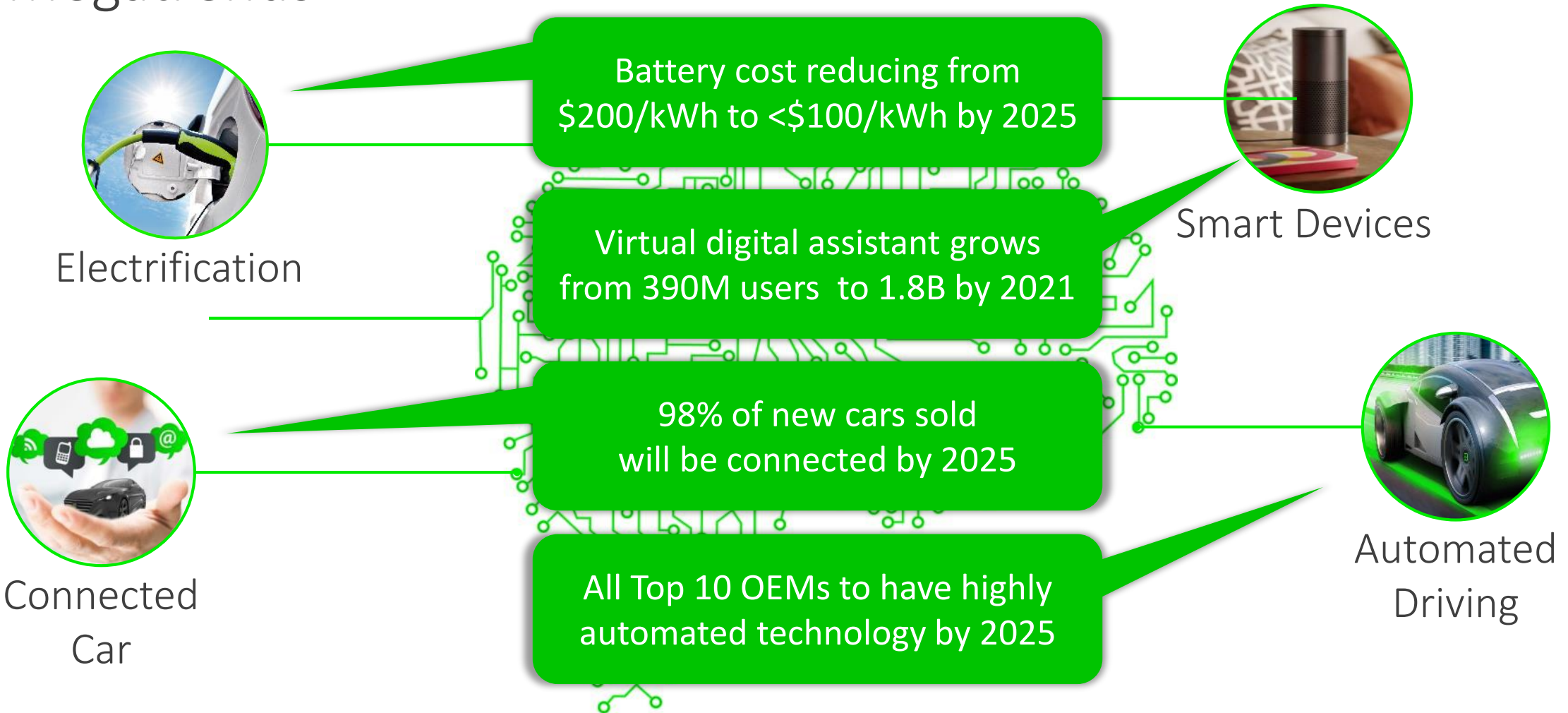
Market Trends & Challenges

Andreas Heim
Executive Vice President – Products & Innovation
August 23, 2018

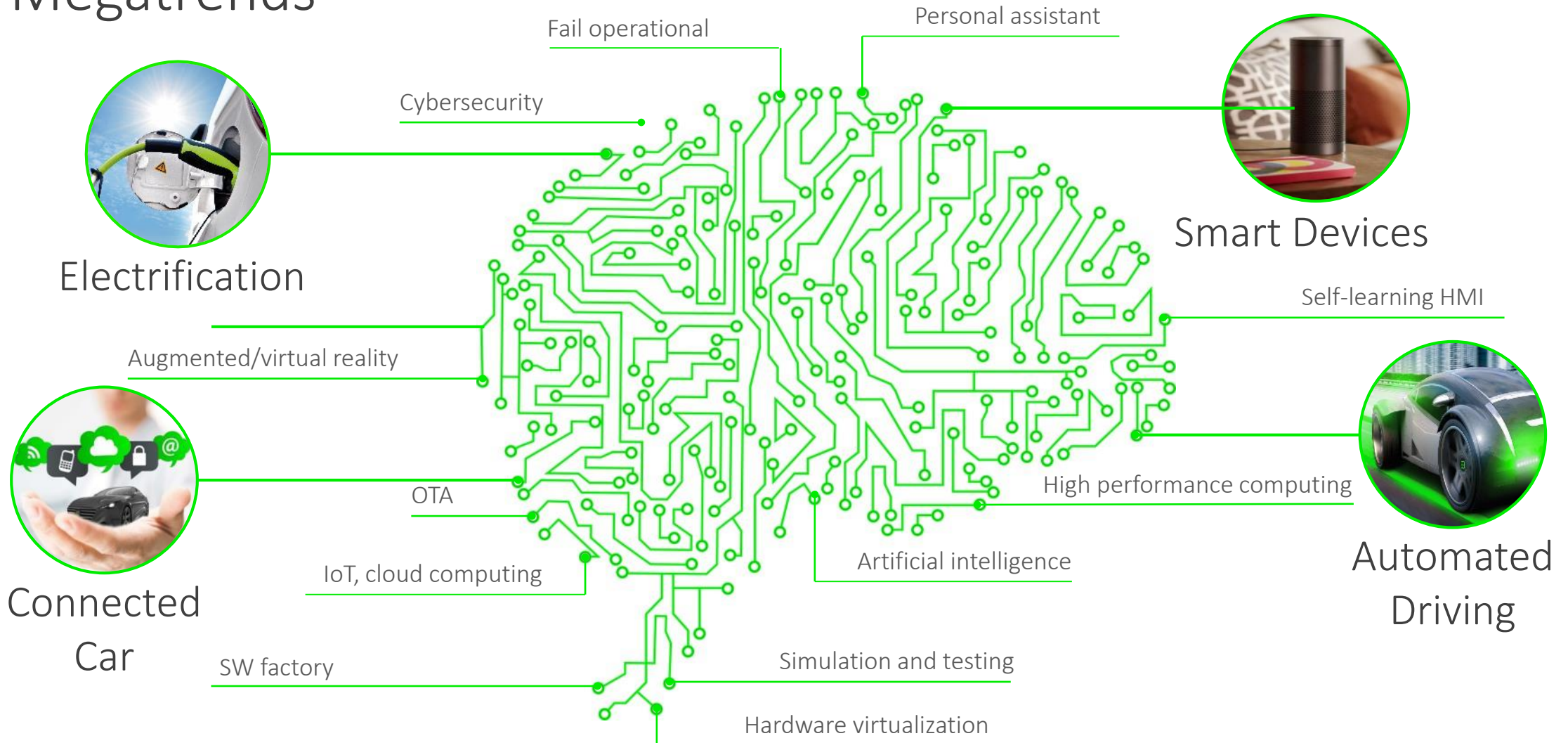
Megatrends



Megatrends



Megatrends



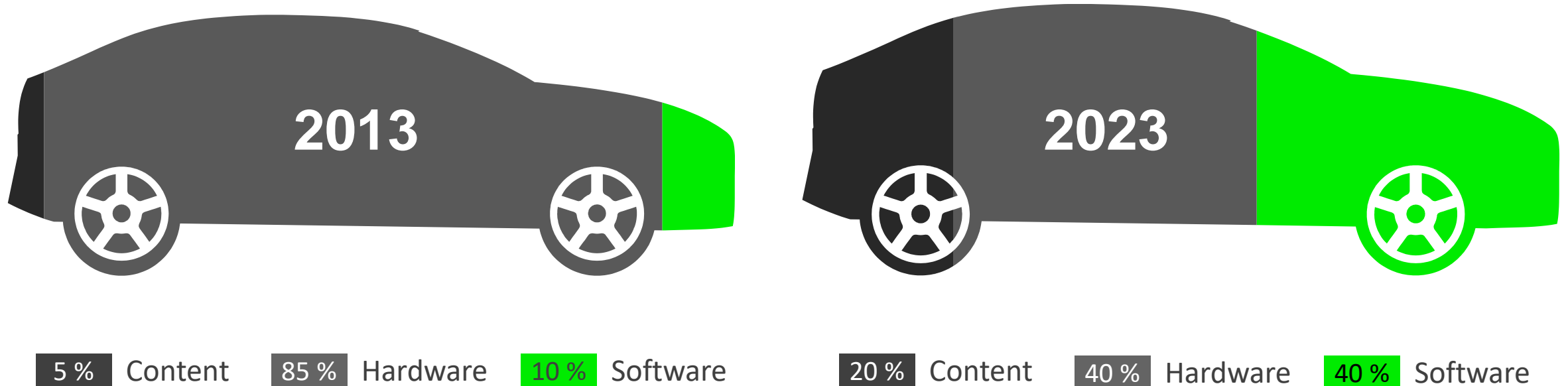
Traditionally, Cars viewed as Hardware Products...



Source: Volkswagen, <https://www.welt.de/wirtschaft/article157906275/Wie-der-Apple-Effekt-die-Autoindustrie-veraendert.html>

Future Value - Created through Software

Value of a car: yesterday vs. tomorrow



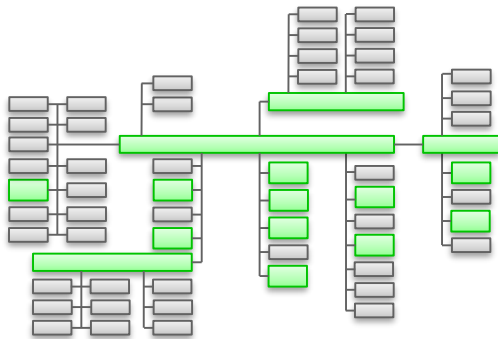
Source: Morgan Stanley Research

Software drives Architecture, Process and Organization



new E/E-architectures are developed by all technology leaders now → continued evolution ongoing beside massive scaling need for volume OEMs!

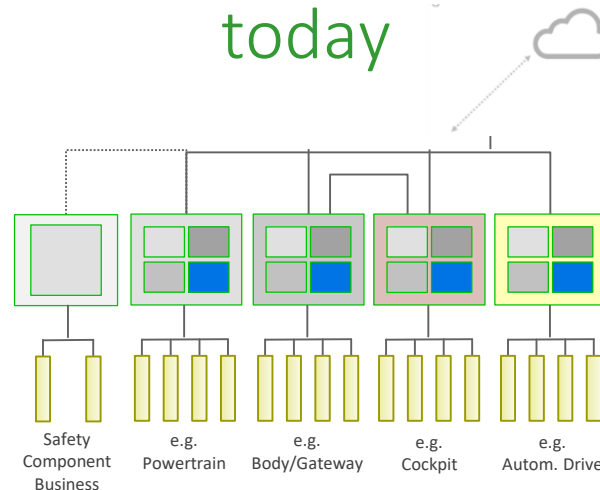
yesterday



ECU-designed E/E Architecture

- high number of embedded ECUs
- Several domains
- Very specific ECU design

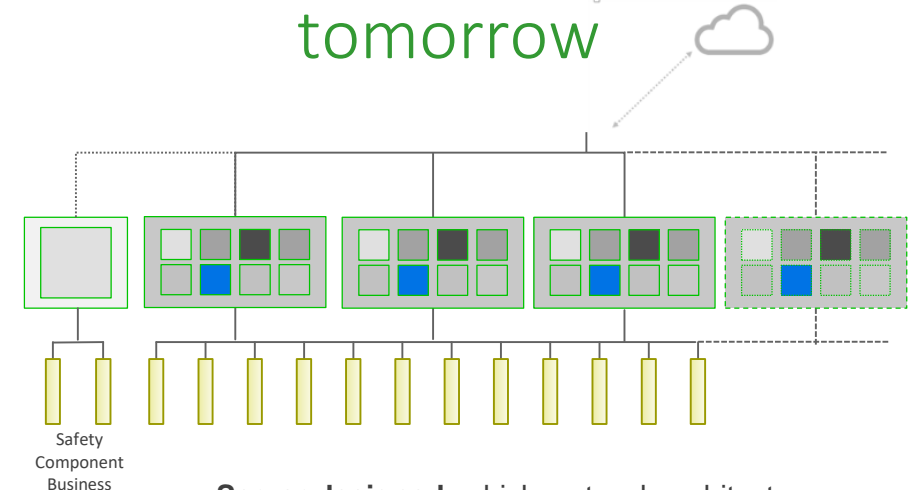
today



Domain designed vehicle network architecture

- Centralized functionality
- High Performance Computing
- HW & SW separation
- Less embedded ECUs & domains

tomorrow



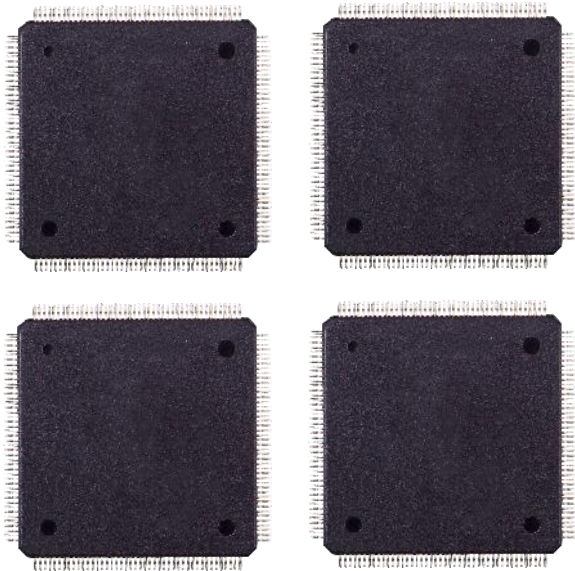
Server designed vehicle network architecture

- High standardization of hardware
- Hardware plug & play if additional resources are needed
- Drastically reduced HW variance
- Evolved distribution of HW-abstracted functions

High-Performance ECU Insight: New Dimension of Complexity

Processors

4 processors with a total of **14 cores**



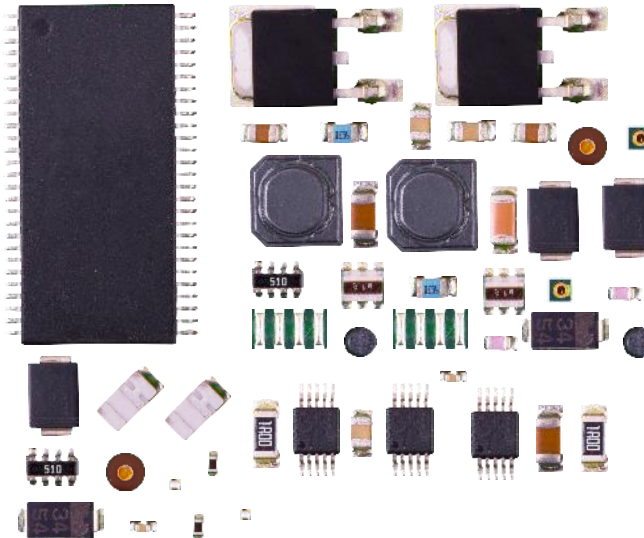
Operating systems

3 Operating systems

- AUTOSAR OS (Safety and QM)
- POSIX-based OS (e.g. Linux)
- Security OS

4 Boot managers

Several virtual machines



Software lines of code (LoC)

```

BOOL CPocketPhoneApp::InitInstance()
{
    //LoadStdProfileSettings();
    SHInitExtraControls();

    // Initialize the Font-Property-Object from the
    Registry
    //
    InitializeFont();

    // Register the application's document templates.
    Document templates
    // serve as the connection between documents, frame
    windows and views.

    CSingleDocTemplate* pDocTemplate;
    pDocTemplate = new CSingleDocTemplate(
        IDR_MAINFRAME,
        RUNTIME_CLASS(CPocketPhoneDoc),
        RUNTIME_CLASS(CMainFrame), // main SDI frame
        window

        RUNTIME_CLASS(CPocketPhoneView));
    AddDocTemplate(pDocTemplate);
    #ifdef TRACE_TO_FILE
    if (m_dumpFile.Open( _T("\\pphdump.txt"),
        CFFile::modeCreate | CFFile::modeNoTruncate |
        CFFile::modeWrite ) )
    {
        m_dumpFile.SeekToEnd();
        aFwDump_m_pFile = &m_dumpFile;
        // ... (more code) ...
    }

    // Start by initializing COM
    CoInitialize(NULL); COINIT_MULTITHREADED;

    RegisterCOM();
    #endif

    // Parse command line for standard shell commands,
    CMD, file open
    //
    CommandLineInfo cmdInfo;
    ParseCommandLine(cmdInfo);

    // Dispatch commands specified on the command line
    cmdInfo.m_shellCommand = CCommandLineInfo::FileNew;
    if (!ProcessShellCommand(cmdInfo))
        return FALSE;

    // The one and only window has been initialized, so
    show and update it.
    m_mainWnd->ShowWindow(SW_SHOW);
    
```

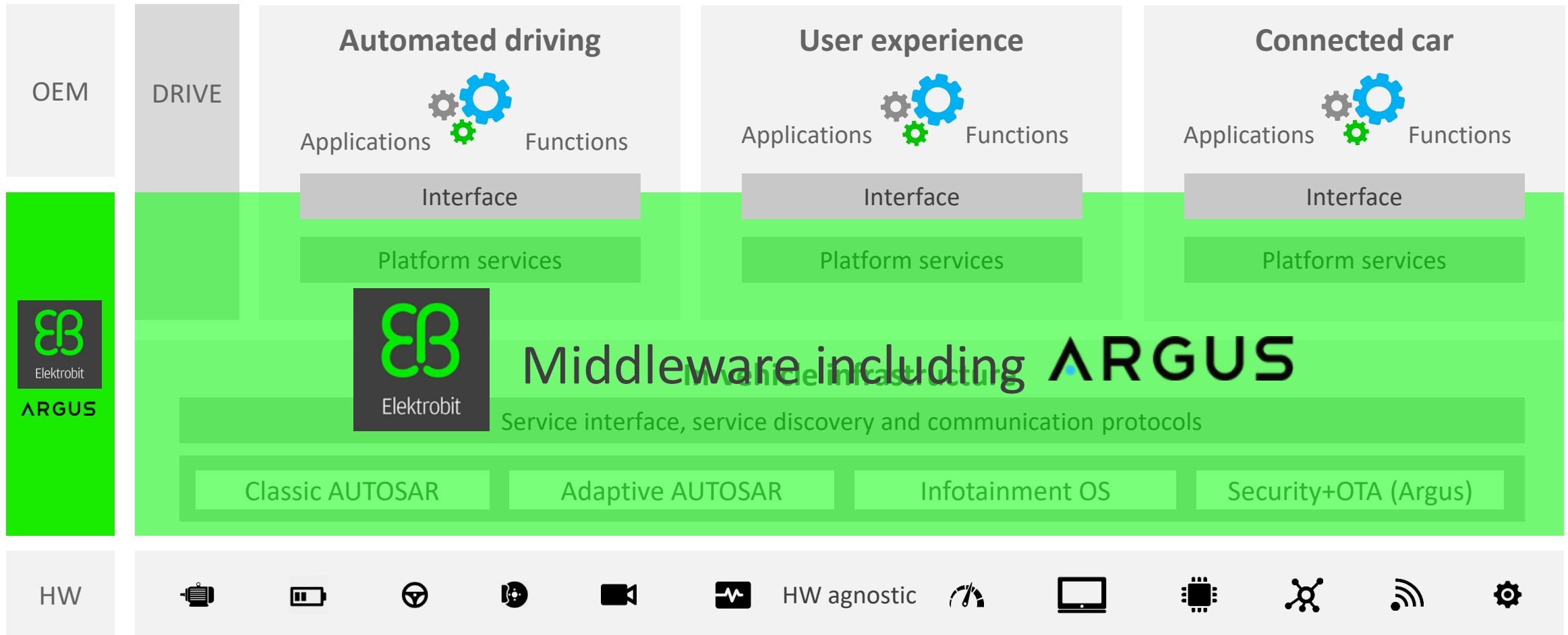
High performance controller:
~20 million (estimation)

High-end infotainment
system: **10 million**

High-end navigation
software: **4 million**

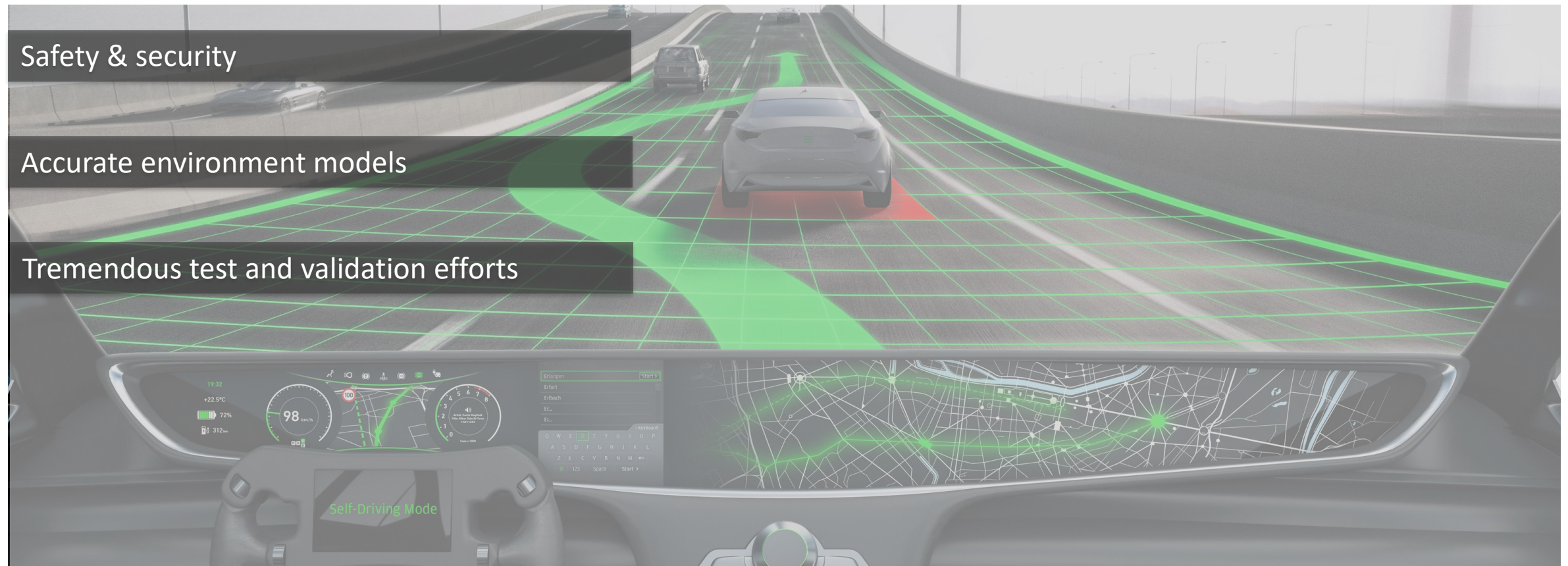
Typical body controller:
200.000 – 2 million

Vehicle Network will evolve into a Software Platform



Trends in Automated Driving

Tackle the challenges and pave the way towards future mobility.



Trends for User Experience

Tackle the challenges and pave the way towards future mobility.



Trends for Connected Car

By 2025 98% cars sold will be connected

Vehicle lifecycle management

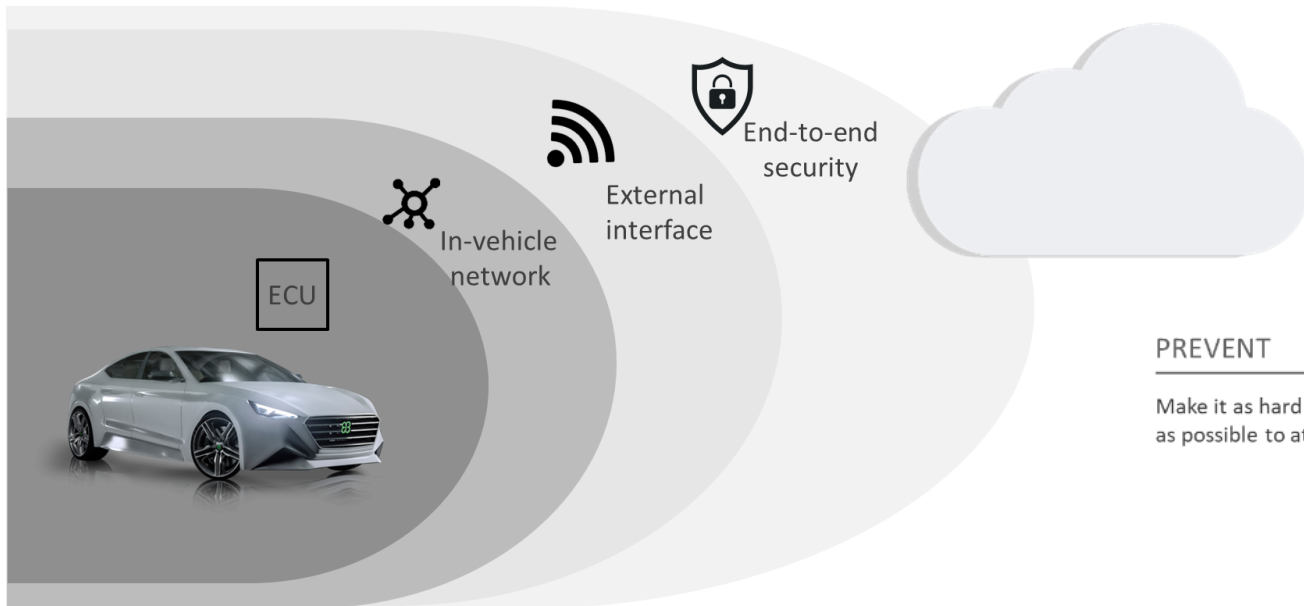
Digital services and new business models





Mobility as a service

End-to-end security



Extending the Software Platform into the Cloud



- Argus Products:**
-  In-vehicle network protection
 -  ECU protection
 - Connectivity Protection 
 - Lifespan Protection 

ARGUS

PREVENT

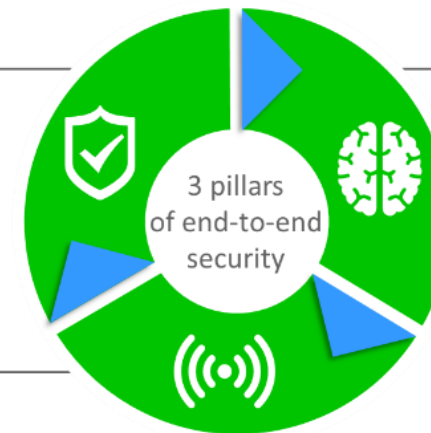
Make it as hard as possible to attack

UNDERSTAND

Know you are being hacked and how, in real time
Monitor > Detect > Analyze.

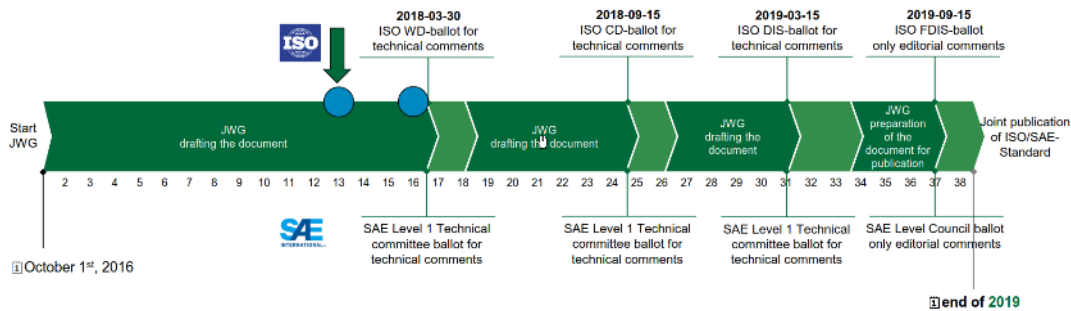
RESPOND

Mitigate the damage and immunize the fleet in hours with software updates over-the-air



Cybersecurity and Over-the-Air Updates

- Various legal regulations for Cybersecurity underway in US, UK, China, EU
- ISO/SAE 21434 – Cybersecurity Engineering – will be published end of 2019

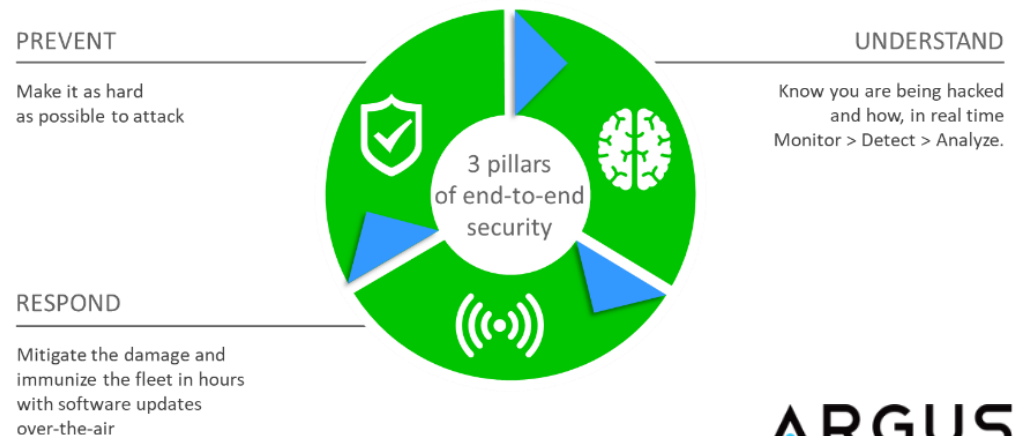


Security has more aspects than Functional safety

- To be addressed during product R&D
- *Over whole product lifetime*
- *Company infrastructure and IT systems to be included*

Approach at EB

- Security (IDPS, etc.) from Argus
- Over-the-air-update included
- Integrated architecture (as part of software platform)



ARGUS

Summary:

- 1** | **Competitive Solutions for Next Generation Architecture**
- 2** | **Reusable Software Components offered Out-of-the-Box**
- 3** | **End-to-End Solution for Security and Intrusion Detection**





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Thank you for your attention! Questions?

www.elektrobit.com
andreas.heim@elektrobit.com

